



A REPORT ON

CAMPUS INTERVIEW

At

**A.Y.DADABHAI TECHNICAL INSTITUTE,
KOSAMBA**

On

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By

PIRAMAL GLASS LTD. KOSAMBA



ABOUT COMPANY

Piramal Glass Limited (formerly known as Gujarat Glass Pvt. Ltd.) is an Indian glass packaging company providing packaging for Pharmaceutical and Perfume Industry. Prior to acquisition in 1984 by Piramal Group, the company located its manufacturing plant in Kosamba, Gujarat. In 1990 Gujarat Glass Pvt. Ltd. merged with its parent company Nicholas Piramal India Ltd to become one of its many divisions.

Piramal Glass flogs glass packaging for the pharmaceuticals, foods & beverages (F&B) and cosmetics & perfumery (C&P) industries, services, listed at both Bombay Stock Exchange (BSE: 532949) and National Stock Exchange (NSE: PIRGLASS).

Piramal Glass offers stuff like full bottle design capabilities, in-house mould design, CNC machines for mould manufacturing, glass manufacturing and dedicated ancillaries for decoration and accessories like caps, cartons and brushes.

❖ Cosmetic & perfumery (C&P)

Piramal Glass is the 2nd largest manufacturer of flaconage glass for the cosmetic and perfumery (C&P) businesses with a capacity of 545 TPD. Although being the youngest player in this segment globally, it currently has ~ 6% of the USD 2.3 bn global market share. The segment caters to customers across 44 countries including L'Oreal, Yves Rocher, LVMH, Coty, Bogart, Elizabeth Arden, Estee Lauder. C&P as a business segment contributed 51% of the consolidated sales in FY2012.

C&P business is further segmented as Color Cosmetics, Low Mass Perfumes, MNC Mass Perfumes, and Select Perfumes. Within the Color cosmetics (Nail Polish) segment, Piramal Glass claims to be the world leader with a 50% market share. The Premium business of C&P, which includes the Select and MNC Mass segment, is the prime focus of Piramal Glass's growth strategy. Piramal Glass claims to be the fastest growing player in C&P business with a CAGR of 18.4% over the last 5 years.

❖ Pharmaceutical

Being one of the 5 global leaders in the Pharmaceutical container glass industry, Piramal Glass has a 35% share of India's USD 111 million market opportunity with a client roster that includes Cipla, PHL, Abbott, Pfizer, GlaxoSmithKline, Alembic, Merck, Ranbaxy, Strides Arcolab, Hospira amongst others.

This segment contributed 23% of the consolidated sales in FY2012. The Amber and Flint bottles and vials for liquid oral formulations, injectables etc. produced conform to the US, Indian and European pharmacopeia in Type I, Type II and Type III Glass.

❖ Specialty Food and Beverage

The Specialty Food and Beverage segment provides bottles for wine, liquor and food industry. This segment is primarily catered by the Sri Lanka and US operations serving global industry bigwigs such as Cadbury Schweppes, Diageo, Pernod Ricard, UB Group etc.

❖ Geographical Spread

Piramal Glass has a large geographic footprint, with a sales and distribution presence in major markets across the globe.

❖ Manufacturing Facility

Piramal Glass has its manufacturing facilities in India (**Kosamba and Jambusar**), Sri Lanka and USA. The Kosamba facility has six furnaces – one for Pharma and five for C&P -- with a combined capacity of 330 TPD. The Jambusar facility is one of the world's largest installed capacities for pharmaceutical packaging in amber glass. It has 3 furnaces with a combined capacity of 520 TPD.

In 2005, Piramal Glass acquired the Flint Glass plant and Decoration operations of the Glass Group Inc in the US (formerly Wheaton Glass). The US glass plant in Missouri has two furnaces with a combined capacity of 195 TPD for F&B and C&P products. The Decoration unit is located in the state of New Jersey

In Sri Lanka, Piramal Glass has 1 furnace in Horana with a capacity of 250 TPD for producing both flint and amber bottles.

Piramal Glass is a solutions player in the flaconage business. The company has several trusted partnerships. These partnerships include:

- An ancillary (ANSA), with facilities for printing, etching, colouring, coating and stamp foiling.
- A decoration facility in Williamstown in the US for PVC coating.
- An ancillary for the supply of caps, cartons and brushes.

During the last year, Piramal Glass got recognition, with the Kosamba plant getting the Frost & Sullivan Gold Certificate Award for Business Excellence and the Jambusar plant getting the Golden Peacock Award for Quality.

Now a part of Piramal Group, headed by Ajay Piramal, Piramal Glass won the “Award for the Best HR Strategy in Line with Business” at the 2nd Best Employer Brand Awards 2011. The awards were hosted by Employer Branding Institute-India and World HRD Congress held in Singapore.

In its quarterly report in Q4FY2008, Piramal Glass recorded Consolidated Revenues growth by 21.8% to Rs. 2.3 billion, Operating Profit growth of 41.6% to Rs. 399.5 million; and Net Loss was recorded down by 54.6% to Rs. 71.9 million.

During June 2010, a sales turnover of Rs 169.08 crore and a net profit of Rs 9.09 crore was recorded. Following quarter (Sept 2010), Piramal Glass announced a sales turnover of Rs 196.22 crore and a net profit of Rs 18.00 crore.

In February 2011, Piramal Glass stated that they would be investing Rs.100 crore on capacity expansion at its Jambusar unit in Gujarat through a Greenfield project. The project was deemed to be completed by 2011-12. Furthermore, the company proposed to transfer 75 tones of its current capacity in the pharmaceutical segment to the C&P business. It also stated its plans to streamline its global operations in the countries like USA and Sri Lanka.

In October 2013, PGC won its fourth consecutive Gold award in the Large Industry segment in the Ceramic sector at the 21st Annual NCE awards ceremony. The National Chamber of Exporters (NCE) of Sri Lanka held its 21st Annual NCE Export Awards Ceremony recently.

SUMMARY OF CAMPUS INTERVIEW

We have organized campus interview for the pass out students of Electrical Engineering and Mechanical Engineering Department on 6th July, 2017 at Seminar Hall of A.Y. Dadabhai technical institute, kosamba. All the Department heads along with director Mr. M. M. Dalchawal attended felicitation & introductory session. Total 54 students participated in this campus interview process.



Introduction of guest by head of T&P cell, Mr. Dilip Kalathia

The function started with introduction & welcome of all guests. In which the introduction of guest by Head of Training & placement cell, Mr. Dilip Kalathia. They gave the brief information about interview process.



Welcome of guest by Director, Mr. M M Dalchawal

Our director, Mr. M.M. Dalchawal on behalf of institute, welcomed distinguished representatives from Piramal Glass Ltd. He also thanked them for coming here for given an opportunity to our students for their bright future & start up their career with the esteemed organization.



Floral Felicitation of Guests from Piramal Glass Ltd.

The company **Sr. HR Executive, Priyanka Joshi** gave brief introduction about the company to the students & shown video about the process of manufacturing. She also discusses the recruitment process.



Company Introduction by HR Executive, Priyanka Joshi

After the introductory session, the process of personal interview of students by HR representatives of company was conducted. The process of selection started with **Written Test (Aptitude & Technical)**, in which **54** eligible students from Diploma Mechanical Engineering & Electrical Engineering appeared.



Written Test



Moments of Interview



During discussion with Director Sir

Out of these **54** students the Mechanical Engineering (**20**) & Electrical Engineering (**09**), total **29** students were short listed for final **Personal Interview**. After taking a delicious lunch the guest are doing a discussion with head of department, T&P officer and director. Personal Interview started after lunch break & continued till all short listed students appeared for it.

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Mr. Dilip Kalathia